

## Thruster Customer Report

Gulf Coast Air and Hydraulics, Inc.

# Workboats, Jack-Up Rigs & Commercial Tour Vessels... WESMAR Products Fit Everybody's Need in the Gulf

How many ways can you use a WESMAR bow thruster?

On the Gulf Coast of the Southeastern United States there are several options, and Gulf Coast Air and Hydraulics, Inc., a respected marine service business in Mobile, Alabama, has probably tried them all. In addition to yachts, the company has installed WESMAR thrusters on large commercial vessels, massive jackup rigs for oil drilling, and several steel boats.

"WESMAR has been a good product for us to sell down here," says Chuck Moorehead, President of Gulf Coast. We have placed a 150 horsepower DPC75 unit on a 70 x 80 foot jack-up rig, another large thruster on a long-line rig, an all-aluminum jack-up unit, a steel-haul yacht, and a few others over the past few years. We also installed a WESMAR electronic gyro roll fin stabilizer. All of our customers have been exceptionally pleased with their equipment, so we continue to recommend it."

What makes WESMAR mechanical products the preferred choice on the Gulf Coast?

"We have had extremely good luck with WESMAR equipment, and the service has been outstanding," says Moorehead. "WESMAR manufactures an excellent product that is easy to install. I also appreciate their accommodating style. WESMAR representatives will help us locate tubing, or any other necessity for specific jobs, which is valuable when attempting to satisfy diverse operations. WESMAR's Regional Sales Managers have been exceptionally easy to work with, always available and eager to help."

Kind words from the experts at Gulf



*Vessels such as this oil field jack-up rig are among the commercial vessels installing WESMAR Bow Thrusters.*

Coast are very respected. The business was founded in 1985 by Moorehead when he was only 26 years old and has developed into one of the most successful industrial and marine business firms in the region. Beginning with 2 employees, Gulf Coast now sports a staff of 15 individual technical experts and does four million dollars of business each year.

In addition to general maintenance, the experts at Gulf Coast also produce engine and steering control systems for workboats and yachts. As a full-line distributor for the marine industry, Gulf Coast performs popular services like fabrication, painting, and all aspects of full-scale maintenance. The company also features an industrial division that handles several service applications for the oil industry.

With their diverse group of talents, Gulf Coast receives clients from all over the world. "We have worked on vessels for clients from Honduras, Peru, South Africa, and the Cayman Islands," says Moorehead. The company works with most of the shipyards in the Gulf Coast region, a haven for marine and industrial construction, and offers a full service department open 24 hours a day, a tremendous advantage for customers who have timely needs.

If customers come calling and are looking for a bow thruster or a roll fin stabilizer what will Moorehead recommend?

"WESMAR, for sure," he says. "We trust their service for our valuable customers, no matter what their vessel looks like."



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