

# European Expert Endorses WESMAR

Gilbert Pagnac has a keen eye for product quality. A trained aeronautical engineer, he has worked on boats since 1973 and is familiar with all aspects of vessel mechanical design and repair. In 1987 Pagnac established the company SEEHIM in Antibes, France, and began specializing in bow thrusters and stabilizers - pneumatic & electronic, and commercial liners - system repair, and installation. Since 1979, he has repaired 743 boats around the world more than 40 meters in length, and his yearly installations and service records are unbelievable. For example, Pagnac commissioned 28 stabilizers in one year (1993) alone. No one is more respected in all of Europe.

This experience has served Pagnac well when choosing products. He prefers WESMAR bow thrusters and stabilizers and does not hesitate recommending the company to yacht owners all over Europe.

Pagnac just finished installing WESMAR units on two vessels that sported competitive thrusters that were not producing. One of the boats, the M/V Kiring, which simply was not receiving the necessary thrust to maneuver its broad 43 x 12 meter frame with competitive equipment, demonstrated the WESMAR difference (a DPC75-100 HP) in front of a customs officer requesting to verify the installation of the unit. "Both the captain of the Kiring and the customs officers were impressed," says Pagnac. "The captain was surprised the unit had so much power."

In addition to additional thrust



*Gilbert Pagnac installed a WESMAR DPC75-100 HP bow thruster on the 43 meter M/V Kiring after the owners decided a competitive thruster was not doing the job.*

the WESMAR counter rotating dual-prop design produces, the system also has several distinct advantages over competitive units. "WESMAR's products are excellent quality and they are very competitively priced, we only recommend the best to our customers," says Pagnac. "They are the only electric (AC) and hydraulic manufacturer available, which makes their products an option for any customer." WESMAR's rapid delivery schedule benefits the customer as well. "Their (WESMAR's) delivery schedule is outstanding," says Pagnac. "One week compared to 6-8 weeks for the competition. Delivery time was key with the Kiring, and WESMAR got us the equipment."

At SEEHIM, the customer does not have to wait. Open 24 hours a day;

365 days per year, the company is focused on providing all support necessary for yacht owners around the world. The company should be ready. There are 1,200 boats over 120 feet in Europe and many of them will install WESMAR equipment.

North American yacht owners who are planning to have work done in the Mediterranean, the French Riviera, or Central Europe or would simply like to experience the Pagnac touch, should contact Serge L. Lossa, President of SophiTEC and the American representative for SEEHIM, in Pittsford, NY at (716) 385-2310.

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