

## Stabilizer Customer Report

# WESMAR Stabilizers Offer “More Bang for the Buck”

As the 44' Marisa, an exquisite DeFever motoryacht, recently navigated the Golden Gate Strait under the famous bridge that bears its name, Charles Green of Ships International sat on nearby cliffs chronicling the event on film. The yacht and crew were heading to Seattle on an 8- day journey.

Green, a Bay Area yacht dealer who has imported and sold yachts for over twenty years, has watched countless vessels embark on maiden voyages with new equipment. Passing through the Golden Gate, which connects San Francisco Bay to the Pacific Ocean, is often an uncomfortable journey replete with choppy waves and divergent currents. But on this day a WESMAR RS600 roll fin stabilizer made an enormous difference.

Green witnessed this process firsthand days before as he joined the crew of the Marisa for a test run. “We went out in bad conditions... too severe really,” remembered Green. “Going out the Golden Gate you get incoming and outgoing tides and heavy winds, but we were as comfortable as we could be.”

“Waves were five- to ten-feet high. The WESMAR stabilizers were amazing, they smoothed the ride immediately. The owner was greatly pleased.”

Green recommended the



*The WESMAR Stabilizers made a tremendous difference in the comfort of the MY Marisa.*

WESMAR system to Marisa's owners after speaking with Bob Sentz of WESMAR and calculating the value of the product for the money. His confidence in the product was buoyed by numerous positive experiences with WESMAR bow thrusters.

“I am a value person and WESMAR provides more bang for the buck... more equipment for the dollar” he said. KKMI, a Richmond, Calif., boat yard with a strong reputation, performed the installation and the DeFever was ready for action.

After receiving great feedback from Marisa's owners, who had a magnificent 8-day excursion, Green believes the future of roll fin stabilizers is bright.

“On the East Coast you have

the Intercoastal Waterway, but here on the West Coast it is different, it can be a very rough ride. A DeFever is a really good value and a very safe boat so the stabilizer is a very good addition. You are not overpaying for comfort.”

Will Green recommend the WESMAR stabilizer?

“I am getting a quote right now for another installation,” he confirmed. “A similar vessel.”

